PLATINUM PERSPECTIVES

Is platinum as good as gold?

Platinum is a precious metal that is also industrial. As an investment asset, platinum's value is influenced by its supply demand fundamentals and also the macro trends that affect precious metals. More investors are considering platinum's macro responses when looking for an alternative to equities; this could increase platinum investment demand.

Market view: Gold is acknowledged as the investment asset least correlated with other investment classes. It's called a currency more often than a commodity but yet it is included in many commodity indices.

Our view: Platinum remains in lockstep with gold and consequently offers similar benefits.

The sustained high correlation between the price of platinum and the price of gold since 2011 suggests that platinum offers investors an alternative investment that is 'as good as gold'.

Many investors looking for asset classes largely to diversify risk, consider commodities or gold. Gold is included in many portfolios as a hedge against macro events, global risk, interest rates, inflation, etc., and is reliably traded on macro trends - more particularly those that directly impact the US dollar. Platinum offers similar qualities. When (or 'if' as critics suggest) platinum shrugs off the negative sentiment that currently overwhelms its supply demand fundamentals, this diversifier also offers interesting upside, in our view, but remains 'as good as gold' until then.

Trevor Raymond Director of Research +44 203 696 8772 traymond@platinuminvestment.com

Brendan Clifford

Manager, Investor Development +44 203 696 8778 bclifford@platinuminvestment.com

World Platinum Investment Council www.platinuminvestment.com 64 St James's Street London SW1A 1NF

April 2018



Platinum and gold prices and correlation (after stripping out USD effects)



Platinum premium / discount to gold (US\$/oz)



Market view: Precious metal investors undervalue platinum's robust supply demand fundamentals and its multiple diverse industrial uses.

Our view: Platinum's premium to gold, in place for over 80% of the past 40 years, declined partly due to increased demand for goldcontaining indices. From 2013, a massive move of global assets, from active to passive funds, significantly increased ownership of goldcontaining commodity indices. This contributed to upward pressure on the gold price. Platinum is not in major commodity indices and did not benefit from the same effect. Additionally, it attracted negative sentiment as small adverse changes in market balance were used to 'explain' the growing price discount to gold. Platinum's current discount to gold also makes platinum an interesting alternative for non-gold commodity investors.



Platinum in six charts – April 2018



We believe there are many reasons supporting consideration of platinum as an investment asset:

- Supply demand fundamentals are robust and ETF holdings are stable, despite price volatility
- Risks of supply declines are underestimated cost pressure and falling mining investment continue
- Downside risks to platinum automotive demand are overestimated
- Futures positioning follows sentiment with high correlation to price
- Platinum is undervalued against its past, its production cost, palladium and gold



Figure 4: Automotive demand starting to be impacted by European diesel share falls but usual Q4 rebound (koz)



Source: Bloomberg, ETF providers, WPIC Research

Figure 2: Platinum discount to gold at an all-time high of c\$400/oz



Source: Bloomberg, WPIC research





Source: WPIC Platinum Quarterly Q4 2017, SFA (Oxford)

Figure 5: Diesel vehicles lost continue to be replaced by gasoline more than hybrid or battery vehicles





2.90 2.95 3.00 3.05 3.10 3.15 3.20 3.25 3.30 European* cars (m)

Source: LMC, ACEA, WPIC research

Figure 6: European* passenger powertrain market share



Source: LMC, ACEA, WPIC research.

Source: Johnson Matthey, WPIC Platinum Quarterly Q4 2017, SFA (Oxford)

* Europe includes passenger vehicles in Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Netherlands, Portugal, Spain, UK, Norway and Switzerland (based on the availability of both diesel market share data and Alternative Fuel Vehicle data). HEVs – Hybrid Electric Vehicles; BEVs – Battery Electric Vehicles; PHEVs – Plug-in Hybrid Electric Vehicles

IMPORTANT NOTICE AND DISCLAIMER: This publication is general and solely for educational purposes. The publisher, The World Platinum Investment Council, has been formed by the world's leading platinum producers to develop the market for platinum investment demand. Its mission is to stimulate investor demand for physical platinum through both actionable insights and targeted development: providing investors with the information to support informed decisions regarding platinum; working with financial institutions and market participants to develop products and channels that investors need.

This publication is not, and should not be construed to be, an offer to sell or a solicitation of an offer to buy any security. With this publication, the publisher does not intend to transmit any order for, arrange for, advise on, act as agent in relation to, or otherwise facilitate any transaction involving securities or commodities regardless of whether such are otherwise referenced in it. This publication is not intended to provide tax, legal, or investment advice and nothing in it should be construed as a recommendation to buy, sell, or hold any investment or security or to engage in any investment strategy or transaction. The publisher is not, and does not purport to be, a broker-dealer, a registered investment advisor, or otherwise registered under the laws of the United States or the United Kingdom, including under the Financial Services and Markets Act 2000 or Senior Managers and Certifications Regime or by the Financial Conduct Authority.

This publication is not, and should not be construed to be, personalized investment advice directed to or appropriate for any particular investor. Any investment should be made only after consulting a professional investment advisor. You are solely responsible for determining whether any investment, investment strategy, security or related transaction is appropriate for you based on your investment objectives, financial circumstances and risk tolerance. You should consult your business, legal, tax or accounting advisors regarding your specific business, legal or tax situation or circumstances.

The information on which this publication is based is believed to be reliable. Nevertheless, the publisher cannot guarantee the accuracy or completeness of the information. This publication contains forward-looking statements, including statements regarding expected continual growth of the industry. The publisher notes that statements contained in the publication that look forward in time, which include everything other than historical information, involve risks and uncertainties that may affect actual results. The logos, services marks and trademarks of the World Platinum Investment Council are owned exclusively by it. All other trademarks used in this publication are the property of their respective trademark holders. The publisher is not affiliated, connected, or associated with, and is not sponsored, approved, or originated by, the trademark holders unless otherwise stated. No claim is made by the publisher to any rights in any third-party trademarks

WPIC Research MiFID II Status

The World Platinum Investment Council (WPIC) has undertaken an internal and external review of its content and services for MiFID II. As a result WPIC highlights the following to the recipients of its research services, and their Compliance/Legal departments:

WPIC research content falls clearly within the Minor Non-Monetary Benefit Category, and can continue to be consumed by all asset managers free of charge. WPIC research can be freely shared across investment organisations.

1. WPIC does not conduct any financial instrument execution business. WPIC does not have any market making, sales trading, trading or share dealing activity. (No possible inducement).

2. WPIC content is disseminated widely and made available to all interested parties through a range of different channels, therefore qualifying as a "Minor Non-Monetary Benefit" under MiFID II (ESMA/FCA/AMF). WPIC research is made freely available through the WPIC website. WPIC does not have any permissioning requirements on research aggregation platforms.

3. WPIC does not, and will not seek, any payment from consumers of our research services. WPIC makes it clear to institutional investors that it does not seek payment from them for our freely available content.

More detailed information is available on the WPIC website: <u>http://www.platinuminvestment.com/investment-research/mifid-ii</u>